

OPEN IT VIETNAM TECHNOLOGY CO., LTD
ENTERPRISE COMPANY PROFILE & TECHNICAL PORTFOLIO

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1. EXECUTIVE SUMMARY & CORPORATE INFORMATION

OPEN IT VIETNAM TECHNOLOGY COMPANY LIMITED (OPEN IT CO., LTD.) is a specialized enterprise technology solutions provider in Vietnam. We specialize in Microsoft Dynamics ERP (AX 4.0 / 2009 / 2012 & D365 F&O;), Odoo ERP Customization, Data Analytics & Data Engineering, Enterprise AI Coaching & Implementation, and Middleware Integration (AIF, DMF, MuleSoft). With extensive domain expertise in manufacturing, heavy steel fabrication, logistics, and retail, Open IT empowers enterprises to modernize legacy ERP systems, automate cross-system workflows, implement Enterprise AI, and build high-performance data platforms.

Legal Parameter	Official Enterprise Details
Full Vietnamese Name	CÔNG TY TNHH CÔNG NGHỆ OPEN IT VIỆT NAM
Full English Name	OPEN IT VIETNAM TECHNOLOGY COMPANY LIMITED
Short Name / Brand	OPEN IT CO., LTD. / OPEN IT VIETNAM
Tax Registration (MST)	0319584744 (Issued by DPI of Ho Chi Minh City)
Charter Capital	1,000,000,000 VND (One Billion VND)
Headquarters Address	102A Phường Văn Cung, Phường Cầu Kiệu, TP. Hồ Chí Minh, Việt Nam
Contact Info	Email: info@openit.vn Phone: +84 909 579 782 Website: openit.vn

2. LEADERSHIP & SENIOR TECHNICAL TEAM

Role / Position	Name	Background & Core Responsibilities
Director & Legal Rep	Nguyễn Việt Tân	Overall business management, corporate strategy, legal compliance, and contract execution.
Operation Manager	Hoàng Phúc	Business operations, process optimization, SLA compliance, project tracking, and Gross Margin management. (Ref: 68/QĐ-NTS)
Senior Technical Consultant (ERP & Middleware)	Thọ, Nguyễn Ngọc (Jones Nguyen)	Software Engineering Degree (UIT - VNU HCMC). Former Senior Consultant at DXC Technology & Yokogawa Votiva Solutions. - MuleSoft Certified Developer 7+ years experience leading Dynamics AX (AX 4.0/2009/2012) & D365 F&O; customization, X++, AIF/DMF integration, and Steel Industry ERP solutions.
Senior Technical Consultant (Data & AI Solutions)	Trương Hoàng (Hoang Trung)	- Enterprise Data Engineering, Modern Data Platform (Medallion Architecture), Big Data & Advanced Analytics (Power BI, BigQuery, SQL Server). - Enterprise AI Agents implementation, LLM integration, and Business Process AI Coaching & Adoption.

3. ENTERPRISE SERVICES & TECHNICAL SOLUTIONS MATRIX

Enterprise Service Line	Technologies, Tools & Frameworks	Capability Level
Microsoft Dynamics ERP (AX 4.0 / 2009 / 2012 & D365 F&O;)	X++, Visual Studio, AIF Web Services, DMF Framework, Data Entities, Security Architecture, Upgrade & Migration	Enterprise Practice (7+ Yrs Track Record)
Odoo ERP Customization & Development	Python, Odoo Framework, Custom Modules, Sales, Invoicing, Inventory, Manufacturing, API Integration	Enterprise Practice
Data Engineering & Analytics Services	MS SQL Server, T-SQL, BigQuery, SSRS, Power BI, Azure SQL, Data Warehousing, Medallion Architecture, ETL Pipelines	Enterprise Practice
Enterprise AI Coaching & Implementation	OpenIT AI Agents for Enterprise, LLM Integration, Document Extraction, Workflow Automation, Business AI Coaching	Enterprise Practice
Integration & Middleware Solutions	MuleSoft (Anypoint Studio), Azure Logic Apps, REST Web API, OData, Dual-Write, Custom C# Extensions	Certified / High Availability
Localization & Financial Compliance	Vietnamese E-Invoice Integration, VAS (Vietnamese Accounting Standards) Reporting Packages	Proven In-Market

4. PROJECT TRACK RECORD & STEEL INDUSTRY FOCUS

Open IT's technical leadership has delivered complex ERP integration, custom development, and data migration projects across major Steel, Manufacturing, and Logistics enterprises:

Client & Sector	Scope of Project & Key Deliverables	Key Technologies
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NAM KIM STEEL (Vietnam) — Steel Industry	• Dynamics AX 2012 SCM, Inventory, and Financial Reporting customization. • SSRS report development for retail transactions & accounting reconciliation. • Full UAT support, customer training, and Go-live delivery.	X++, AX 2012, SSRS, T-SQL, Visual Studio
BLUESCOPE STEEL (Australia) — Steel Industry	• D365 F&O; Data Migration & External System Integration. • Dual-write setup, Power BI reporting, and Power Automate integration.	X++, D365 F&O;,, Dual-Write, Power BI, LCS
SONY ORION (Japan)	• D365 F&O; Data Migration & Custom Reports/Alerts. • Delivered data integration packages from external system to D365 F&O.;	X++, D365 F&O;,, MuleSoft, Power Automate
SP-SSA TERMINAL (SSIT) (Vietnam) — Logistics	• D365 F&O; Shipment Integration, E-Invoice, and VAS Package. • Auto-posting tools for PO, SO, and General Journal.	X++, D365 F&O;,, Azure Logic Apps, XSLT
SCANCOM INT. (Indonesia & Vietnam)	• First successful AX 4.0 to D365 F&O; upgrade in Vietnam market. • Upgraded AR/AP, Production modules and SSRS reporting.	AX 4.0, D365 F&O;,, ADDS, ADFS, SSRS
MITSUBISHI ELEVATOR & THAI BINH GROUP	• AX 2012 C# DLL Embedding, Sales Quotation & HR Modules. • Deployed E-Invoice packages for 10+ major retailers (Central Retail, Big-C/Top Market, Good Food, V-MEC).	AX 2012, C# DLL, .NET MVC, SQL Server

5. WHY OPEN IT IS THE IDEAL PARTNER FOR ENTERPRISES

1. Deep Steel & Heavy Manufacturing Domain Expertise: Our technical leadership brings proven experience from top steel producers (Nam Kim Steel, BlueScope Steel), ensuring deep understanding of steel production, BOM, inventory reconciliation, and ERP integration.
 2. Comprehensive ERP Capability (Dynamics AX / D365 F&O; & Odoo): 7+ years of specialized experience in X++, AIF Services, DMF Framework, Odoo ERP Development, MuleSoft, and custom C# DLL extensions.
 3. Enterprise Data Analytics & AI Coaching: End-to-end data analytics (Power BI, Data Warehousing, BigQuery) and AI Coaching & Implementation to help business teams leverage AI Agents.
 4. Local Support & Agility with Global Quality Standards: Headquartered in Ho Chi Minh City with rapid response capability and local technical dedication.